### HSBC (SLFRS/LKAS)

#### 2015 Results

<table>
<thead>
<tr>
<th>Account Details</th>
<th>2015 (m)</th>
<th>2014 (m)</th>
<th>Variance (m)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Operating Income</strong></td>
<td>212,110,959</td>
<td>200,074,362</td>
<td>12,036,597</td>
</tr>
<tr>
<td><strong>Operating Expenses</strong></td>
<td>125,979,208</td>
<td>120,409,726</td>
<td>5,569,482</td>
</tr>
<tr>
<td><strong>Operating Profit</strong></td>
<td>86,131,751</td>
<td>79,664,636</td>
<td>6,467,115</td>
</tr>
<tr>
<td><strong>After Tax Profit</strong></td>
<td>53,445,118</td>
<td>48,702,476</td>
<td>4,742,642</td>
</tr>
</tbody>
</table>

#### Financial Highlights

- **Gross Profit**: 212,110,959
- **Operating Profit**: 86,131,751
- **After Tax Profit**: 53,445,118

#### Key Ratios

- **Gross Profit Margin**: 89.1%
- **Operating Profit Margin**: 40.3%
- **After Tax Profit Margin**: 25.2%

#### Notes

- The results are reported in LKR
- All figures are before taxation

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### Table

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<tr>
<th>Account Details</th>
<th>2015</th>
<th>2014</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Sales</strong></td>
<td>212,110,959</td>
<td>200,074,362</td>
</tr>
<tr>
<td><strong>Cost of Sales</strong></td>
<td>125,979,208</td>
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### Summary

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- **After Tax Profit**: 53,445,118

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