The Hongkong and Shanghai Banking Corporation Limited Incorporated in the Hongkong SAR with limited liability

HSBC Holdings plc

| For the year ended 31 December 2013 | 2013 | 201 | |
|--|----------|--------|--|
| 201 100 3000 000000 01 2010 | US\$ m | US\$ r | |
| Interest income | 51,192 | 56,70 | |
| Interest expense | (15,653) | (19,03 | |
| Net interest income | 35,539 | 37,67 | |
| Fee income | 19,973 | 20,14 | |
| Fee expense | (3,539) | (3,71 | |
| Net fee income | 16,434 | 16,43 | |
| Trading income excluding net interest income | 6,643 | 4,40 | |
| Net interest income on trading activities | 2,047 | 2,68 | |
| Net trading income | 8,690 | 7,09 | |
| Changes in fair value of long-term debt issued and related derivatives | (1,228) | (4,32 | |
| Net income/(expense) from other financial instruments designated | | | |
| at fair value | 1,996 | 2,10 | |
| Net income/(expense) from financial instruments designated at fair value | 768 | (2,22 | |
| Gains less losses from financial investments | 2,012 | 1,18 | |
| Dividend income | 322 | 22 | |
| Net earned insurance premiums | 11,940 | 13,04 | |
| Gains on disposal of US branch network, US cards business and Ping An | | | |
| Insurance (Group) Company of China, Ltd ('Ping An') | - | 7,02 | |
| Other operating income | 2,632 | 2,10 | |
| Total operating income | 78,337 | 82,54 | |
| Net insurance claims incurred and movement in liabilities to policyholders | (13,692) | (14,21 | |
| Net operating income before loan impairment charges and | | | |
| other credit risk provisions | 64,645 | 68,33 | |
| Loan impairment charges and other credit risk provisions | (5,849) | (8,31 | |
| Net operating income | 58,796 | 60,01 | |
| Employee compensation and benefits | (19,196) | (20,49 | |
| General and administrative expenses | (17,065) | (19,98 | |
| Depreciation and impairment of property, plant and equipment | (1,364) | (1,48 | |
| Amortisation and impairment of intangible assets | (931) | (96 | |
| Total operating expenses | (38,556) | (42,92 | |
| Operating profit | 20,240 | 17,09 | |
| Share of profit in associates and joint ventures | 2,325 | 3,55 | |
| Profit before tax | 22,565 | 20,64 | |
| Tax expense | (4,765) | (5,31: | |
| Profit for the year | 17,800 | 15,33 | |
| Profit attributable to shareholders of the parent company | 16,204 | 14,02 | |
| Profit attributable to non-controlling interests | 1,596 | 1,30 | |

| For the year ended 31 December | 2013 | 2012 |
|---|-----------|-----------|
| | US\$ m | US\$ n |
| Gross loans receivables | 1,095,447 | 1,013,735 |
| (Less): Individual impairment | (7,072) | (6,572 |
| Collective impairment | (8,071) | (9,540 |
| Net loans and receivables including those designated at fair value through profit or loss | 1,080,304 | 997,623 |
| (Less): Loans and receivables designated at far value through profit or loss | - | _ |
| Net loans and receivables | 1,080,304 | 997,623 |

| Consolidated Statement of Comprehensive Income for the year ended 31 De | cember 2013 | |
|--|----------------------|----------------------|
| | 2013 US\$m | 2012 US\$m |
| Profit for the year | 17,800 | 15,334 |
| Other comprehensive income/(expense) | | |
| Items that will be reclassified subsequently to profit or loss when specific conditions are met: | | |
| Available-for-sale investments | (1,718) | 5,070 |
| fair value gains/(losses) fair value gains transferred to the income statment on disposal amounts transferred to the income statement in respect of impairment | (1,787) (1,277) | 6,396 (1,872) |
| losses - income taxes | 286 1,060 | 1,002 (456) |
| Cash flow hedges | (128) | 109 |
| fair value gains/(losses)fair value (gains)/losses transferred to the income statmentincome taxes | 776 (894) (10) | 552 (423) (20) |
| Share of other comprehensive income/(expense) of associates and joint ventures | (71) | 533 |
| share for the yearreclassified to income statment on disposal | (35) (36) | 311 222 |
| Exchange differences — foreing exchange gains reclassified to income statment on disposal of a | (1,444) | 1,017 |
| foreign operation – other exchange differences | (290) (1,154) | (1,128) 2,145 |
| Income tax attributable to exchange differences | 72 | |
| Items that will not be reclassified subsequently to profit or loss: | (459) | (105) |
| Remeasurement of defined benefit asset/liability – before income taxes | (458) (601) | (195) (391) |
| income taxes | 143 | 196 |
| Other comprehensive income for the year, net of tax | (3,747) | 6,534 |
| Total comprehensive income for the year | 14,053 | 21,868 |
| Total comprehensive income for the year attributable to – shareholders of the parent company | 12,644 | 20,455 |
| – non-controlling interests | 1,409 | 1,413 |
| | 14,053 | 21,868 |
| Group Performance Ratios (%) | 2014 | 2013 |

| Group Performance Ratios (%) | 2014 31 March | 2013 31 December |
|---------------------------------------|------------------|---------------------|
| Common equity tier 1 ratio | 10.7* | 10.8* |
| Total Capital | 15.0* | 14.9* |
| Return on average shareholders equity | 11.7 | 5.9 |

*HSBC Group has moved to CRD IV from Basel 2.5 basis for RWA and capital calculations from 1 January 2014. Comparatives are shown on an equivalent basis.

| Loans and Receivables to Other Customers - by Product | | |
|---|-----------|-----------|
| For the year ended 31 December | 2013 | 2012 |
| | US\$ m | US\$ m |
| Personal | 410,728 | 415,093 |
| First lien residential mortgages | 299,875 | 301,862 |
| Other personal | 110,853 | 113,231 |
| Corporate and commercial | 543,822 | 513,493 |
| Manufacturing | 113,925 | 112,149 |
| International trade and services | 185,081 | 169,389 |
| Commercial real estate | 74,846 | 76,760 |
| Other property-related | 44,832 | 40,532 |
| Government | 7,342 | 10,785 |
| Other commercial | 117,796 | 103,878 |
| Financial | 138,181 | 81,258 |
| Non-bank financial institutions | 136,195 | 79,817 |
| Settlement accounts | 1,986 | 1,441 |
| Asset-backed securities reclassified | 2,716 | 3,891 |
| Total | 1,095,447 | 1,013,735 |

| | Called-up share capital US\$m | | | | Other Reserves | | | | | ı | |
|--|--|------------------|---------------------------|--------------------------------|-------------------------------|--|--|---|----------------------------|---|---|
| | | share capital | Share premium US\$m | Other equity instruments US\$m | Retained earnings US\$m | Available- for-sale fair value reserve US\$m | Cash flow hedging reserve US\$m | Foreign exchange reserve US\$m | Merger reserve US\$m | Total share- holders equity US\$m | Non- controlling interests US\$m |
| At 1 January | 9,238 | 10,084 | 5,851 | 120,347 | 1,649 | 13 | 752 | 27,308 | 175,242 | 7,887 | 183,129 |
| Profit for the year | _ | _ | _ | 16,204 | _ | _ | _ | _ | 16,204 | 1,596 | 17,800 |
| Other comprehensive income (net of tax) | _ | _ | _ | (561) | (1,577) | (128) | (1,294) | _ | (3,560) | (187) | (3,747) |
| Available-for-sale investments | - | _ | _ | _ | (1,577) | _ | _ | _ | (1,577) | (141) | (1,718) |
| Cash flow hedges | _ | _ | _ | _ | _ | (128) | _ | _ | (128) | _ | (128) |
| Remeasurement of defined benefit asset/liability | _ | _ | _ | (490) | _ | _ | _ | _ | (490) | 32 | (458) |
| Share of other comprehensive income of associates and | | | | | | | | | | | |
| joint ventures | | _ | _ | (71) | _ | _ | _ | - | (71) | _ | (71) |
| Exchange differences | _ | _ | - | _ | _ | _ | (1,294) | _ | (1,294) | (78) | (1,372) |
| Total comprehensive income for the year Shares issued under employee remuneration and | _ | _ | - | 15,643 | (1,577) | (128) | (1,294) | - | 12,644 | 1,409 | 14,053 |
| share plans | 60 | 1,168 | _ | (931) | _ | _ | _ | _ | 297 | _ | 297 |
| Shares issued in lieu of dividends and amounts arising | | | | ` | | | | | | | |
| thereon | 117 | (117) | _ | 2,523 | _ | _ | _ | _ | 2,523 | _ | 2,523 |
| Dividends to shareholders | _ | _ | _ | (9,510) | _ | _ | _ | _ | (9,510) | (718) | (10,228) |
| Tax credit on distributions | _ | _ | _ | 42 | _ | _ | _ | _ | 42 | _ | 42 |
| Own shares adjustments | _ | _ | _ | (36) | _ | _ | _ | _ | (36) | _ | (36) |
| Cost of share-based payment arrangements | _ | _ | _ | 630 | _ | _ | _ | - | 630 | _ | 630 |
| Income taxes on share-based payments | _ | _ | - | 2 | - | - | - | - | 2 | _ | 2 |
| Other movements | _ | _ | - | 18 | 25 | (6) | - | - | 37 | 19 | 56 |
| Acquisition and disposal of subsidiaries | _ | _ | - | - | | - | - | - | _ | (24) | (24) |
| Changes in ownership interests in subsidiaries that | | | | | | | | | | | |
| did not result in loss of control | - | - | - | - | | - | - | - | - | 15 | 15 |
| At 31 December | 9,415 | 11,135 | 5,851 | 128,728 | 97 | (121) | (542) | 27,308 | 181,871 | 8,588 | 190,459 |

The financial information summarised above has been extracted from HSBC Holdings plc annual report for the year ended 31 December 2013.

