



Some careers shine brighter than others.

If you're looking for a career that will help you stand out, join HSBC and fulfil your potential.

Sales, Distribution and Business Development plays a pivotal role in understanding and meeting customer needs by offering the right solutions through the right channels to the right customer segments. The team is responsible for implementing distribution strategy, driving the delivery of market-leading retail customer experiences and thereby maximizing customer satisfaction.

HSBC Sri Lanka is currently seeking dynamic and ambitious individuals to join the Retail Banking Sales Force. In these roles, you will provide ideal and optimum solutions to meet customers' needs as well as plan and execute sales promotions.

Personal Banking Advisor

To be successful in this role, you should meet the following requirements:

- Completion of GCE O/L or GCE A/L examinations
- Excellent communication skills
- Thrive on providing excellent customer service to understand and provide solutions for customers' needs
- Able to work under pressure
- Passionate in interacting with customers to provide innovative solutions for their needs

Senior Personal Banking Advisor

To be successful in this role, you should meet the following requirements:

- Completion of GCE O/L or GCE A/L examinations
- Full or part academic or professional qualifications would be an advantage
- Prior experience in sales, distribution and business development
- Strong ability to build and develop customer relationships
- Passionate in spending time in the field to meet business objectives
- Excellent communication, negotiation and persuasion skills
- Thrive in a busy environment and achievement-oriented

To apply for these roles, please email your CV to: career@hsbc.com.lk, including "Personal Banking Advisor/Senior Personal Banking Advisor" in the subject line.

You'll achieve more when you join HSBC.
www.hsbc.com/careers



HSBC is committed to building a culture where all employees are valued, respected and opinions count. We take pride in providing a workplace that fosters continuous professional development, flexible working and opportunities to grow within an inclusive and diverse environment. Personal data held by the Bank relating to employment applications will be used in accordance with our Privacy Statement, which is available on our website.

Issued by The Hongkong and Shanghai Banking Corporation Limited – Sri Lanka.